

### HAPPY TWO YEAR ANNIVERSARY SKOKIEBIZ!

2017 has brought several new notable rankings for the Village (Skokie was featured in *Crain's* 'Best Places to Buy a Home' and Chicago Magazine's 'Best Neighborhoods and Suburbs'), a new promotional microsite ThinkSkokie.com (see right), many new business openings and developments in progress, a new Economic Development Manager by way of Arizona (Len



Becker), and exciting new public/private partnerships for signature sites throughout the Village. Stay tuned for big year-end announcements!

### FROM VACANT LAND TO ACTIVE STATUS

One promising new development involves a longtime vacant parcel at 3601 Howard Street (formerly owned and operated by the Ohmite Manufacturing Co.) which is now being developed by nationally renowned Hillwood Investment Properties. Hillwood will construct a new Class A, state-of-the-art multi-tenant industrial logistics and distribution facility totaling approximately

236,912 square feet at this site, which is ideal for warehousing companies, food manufacturers or E-commerce fulfillment. The anticipated number of jobs to be created as a result of this development is between 200 and 300 new, full-time and part-time workers. Ground-breaking for the Skokie Commerce Center is scheduled for September 2017.



American Landmark Properties' (ALP) acquisition of the 24-acre Illinois Science + Technology Park campus includes a 130,000-square-foot building at 8030 Lamont Avenue suitable for office and state-of-the-art R&D facilities. To support its leasing activity, ALP has launched a dedicated website at [americanlandmark.com/istp](http://americanlandmark.com/istp).



Chicago Cubs fans were treated to a visit by former catcher David Ross at a Westfield Old Orchard Barnes and Noble book signing earlier this year. This event was in celebration of his new book and the Cub's World Series win. Holy Mackerell!



Orangetheory Fitness opened its newest store at 5230 Touhy Avenue in the newly renovated Touhy Plaza this past spring. Friendly staff, plenty of parking, great workout...go for the burn in Skokie!



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Questions or comments? Please contact us!

### RETAIL INDICATORS SNAPSHOT

OVER  
170,000

CARS AND TRUCKS PASS THROUGH  
OR STOP IN SKOKIE EACH DAY ON THE  
EDENS EXPRESSWAY

BUSINESSES WITHING A FIVE-MILE  
RADIUS OF CENTRAL SKOKIE

21,812

249,771

WORKERS WITHIN A FIVE-MILE RADIUS OF  
CENTRAL SKOKIE.

NUMBER OF PEOPLE LIVING WITHIN A  
FIVE-MILE RADIUS OF CENTRAL SKOKIE.

522,322

\$8.17  
BILLION

TOTAL RETAIL SALES IN A FIVE-MILE  
RADIUS OF CENTRAL SKOKIE.



What started as a pop-up boutique in Westfield Old Orchard's Cube turned into a full-fledged new Nespresso store this past spring! Grand Cru coffees, stylish machines and exceptional customer service all come together provide the ultimate coffee experience.



The new casual, Italian American, independently-owned Panino Blitz, situated adjacent to Krier Plaza in the heart of Downtown Skokie, is drawing workday and weekend crowds to rave reviews!



Congratulations to new Skokie Fast Signs franchise business owners Craig and Kim Hackl who opened at 3437 Dempster Street earlier this year. Check out their website or stop in for marketing, promotional and advertising tips.



Members of the Skokie Economic Development Commission were welcomed by Pharmore CEO Avi Goldfeder at a tour of their new home following their relocation within Skokie to 3412 W. Touhy and significant reinvestment into their new facility.

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The beautiful new HomeGoods store at The Shops at Orchard Place made it quite clear how they felt soon after they opened this spring! Welcome to Skokie.



Governor Rauner held a town hall meeting in March and met with the ISTEP's new owners (American Landmark Properties), Village of Skokie officials and Exicure scientists.



This past May, Mayor Van Dusen and other Village officials participated in the grand opening of Real Urban Barbecue's new 'Smokie' (short for Smokin' Hot) location at 5238 Touhy Avenue.



This exciting mixed-use 12 unit proposed residential development is slated for a Lincoln Avenue location in beautiful Downtown Skokie!

## SKOKIE BIZ-BITES

### Did you know?

- The Village of Skokie once again fared exceedingly well in terms of retail strength according to the [2017 Melaniphy & Associates Report](#), landing in the "Top Ten" Chicagoland suburbs for total retail sales for the fifth consecutive year. Skokie ranked eighth overall, and the Skokie/Evanston (Old Orchard) Core Mall market increased by over \$349 million from 2007 to 2016 with sales of over \$2.5 billion. Skokie had a 5.3% growth in Drinking and Eating Place sales from 2015 to 2016 (as compared to the City of Chicago's 4.5% growth).
- What's new at the [Illinois Science + Technology Park \(ISTP\)](#)? Carbon recycling company [LanzaTech](#) and [Indian Oil Corporation Limited](#) (India's flagship national oil company) announced they will build the world's first refinery of gas-to-bioethanol production facility in India. LanzaTech was also named the #1 Hottest Company in Advanced Bioeconomy for the second time, according to *The Digest*, the world's most widely-read bio economy daily. [Northwestern University](#) recently leased space for scientific research at the ISTP and is collaborating with [Oakton Community College](#) on a training program to address local manufacturing needs. Additionally, Purdue Pharma L.P. and [Exicure, Inc.](#) announced a \$790 million strategic research collaboration, option and license agreement to discover and develop a treatment for psoriasis and other diseases amenable to a gene regulation approach utilizing Exicure's Spherical Nucleic Acid (SNA)<sup>™</sup> technology.
- The Village of Skokie has approved three [Storefront Enhancement Program](#) grants for commercial corridor properties on Golf Road, Main and Oakton Streets. Financial incentives to encourage rehab, redevelopment and overall structural improvements within existing buildings are available on a first-come, first-served basis. These grants must meet certain criteria. For more info, please call Economic Development Division staff at 847/933-8447.
- Village staff attended the [ICSC RECon](#) and [SelectUSA](#) conferences to recruit national and regional retailers to Skokie as well as to showcase various properties to international companies interested in expanding or investing in Skokie. Village Economic Development staff also participated in a Roundtable Discussion for [Crain's Chicago Business](#) highlighting Skokie as a "Smart Chicago Suburb Competing for Business" (see: <http://www.chicagobusiness.com/custom-media/roundtable.html>).
- The Village applauds the following Skokie businesses/organizations: [Libertad](#), ranked #14 on Eater Chicago's Top 25 suburban restaurants; 2016 Skokie Business of the Year: [A-1 Pest Control/Plus Natural Solutions Worldwide inc.](#); [The Illinois Holocaust Museum and Education Center](#) was one of 10 recipients of the 2017 National Medal for Museum and Library Service, a highly prestigious award; and [Aldi on Oakton](#) on a grand re-opening this past spring after investing over \$650,000 into its Downtown Skokie location.

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SELECTED REPORTED JOBS DATA FROM NEW BUSINESS OPENINGS OF 8 EMPLOYEES OR GREATER

## ANNOUNCED JOBS IN SKOKIE

	Retail 9701 Skokie Boulevard 80 JOBS		Restaurant 9455 Skokie Boulevard 50 JOBS
	Restaurant 9341 Skokie Boulevard 50 JOBS		Restaurant 4999 Old Orchard Shopping Center 20 JOBS
	Restaurant 5415 Touhy Avenue 20 JOBS		Rental Management 5009 Oakton Street 20 JOBS
	Automotive 9349 Skokie Boulevard 20 JOBS		Higher Education 8045 Lamon Avenue 20 JOBS
	Restaurant 3910 Dempster Street 15 JOBS		Restaurant 5530 Touhy Avenue 12 JOBS
	Medical Service 7100 Carpenter Road 10 JOBS		Retail 4902 Dempster Street 10 JOBS
	Financial 9353 Skokie Boulevard 10 JOBS		Research 8025 Lamon Avenue 10 JOBS
	Fitness 4999 Old Orchard Shopping Center 8 JOBS		Service/Retail 3431 Dempster Street 8 JOBS
	Service 3909 Howard Street 8 JOBS		Fitness 5230 Touhy Avenue 8 JOBS

TOTAL NUMBER OF SMALL BUSINESS OPENINGS WITH LESS THAN 10 EMPLOYEES: 47

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# SKOKIEBIZ

SEMI-ANNUAL ECONOMIC DEVELOPMENT REPORT/VOL. V

MID-YEAR 2017  
REVENUES  
NOVEMBER 2016 - APRIL 2017



When a cyclist wants to buy an electric bicycle or convert one so it has power, Joe Marchfield of Volton Bicycle Company is the person to see. The Morton Grove resident moved the business he started in his Logan Square garage to Skokie last year. Welcome, Joe!



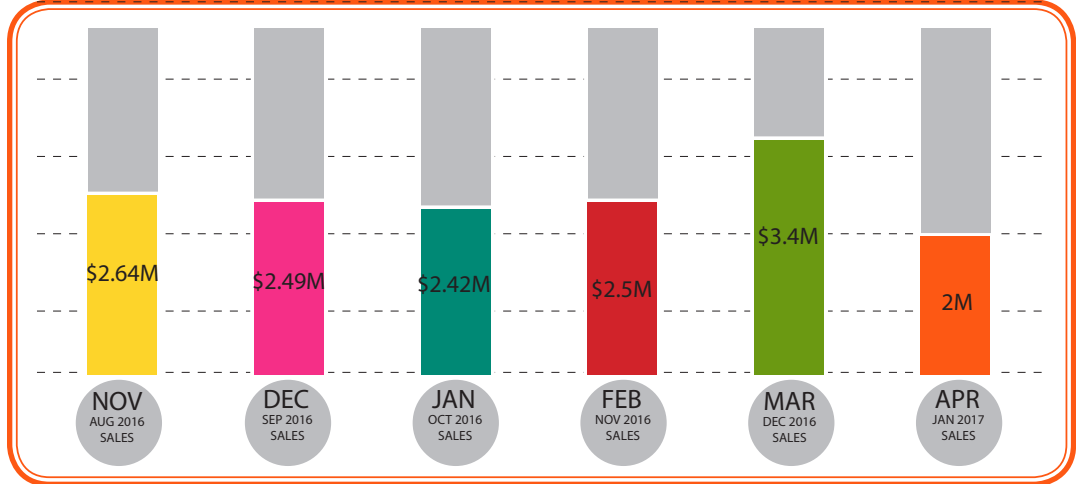
Another eclectic new retailer in Downtown Skokie, Old Temple Chicago (4853 Oakton Street) brings old world treasures and fantastic new finds for any home or office decor. Take a 'staycation' at this store!



In February, Skokie was featured in Chicago Magazine's popular "Field Guide" series, which promoted the best attributes and interesting factoids about the World's Largest Village.

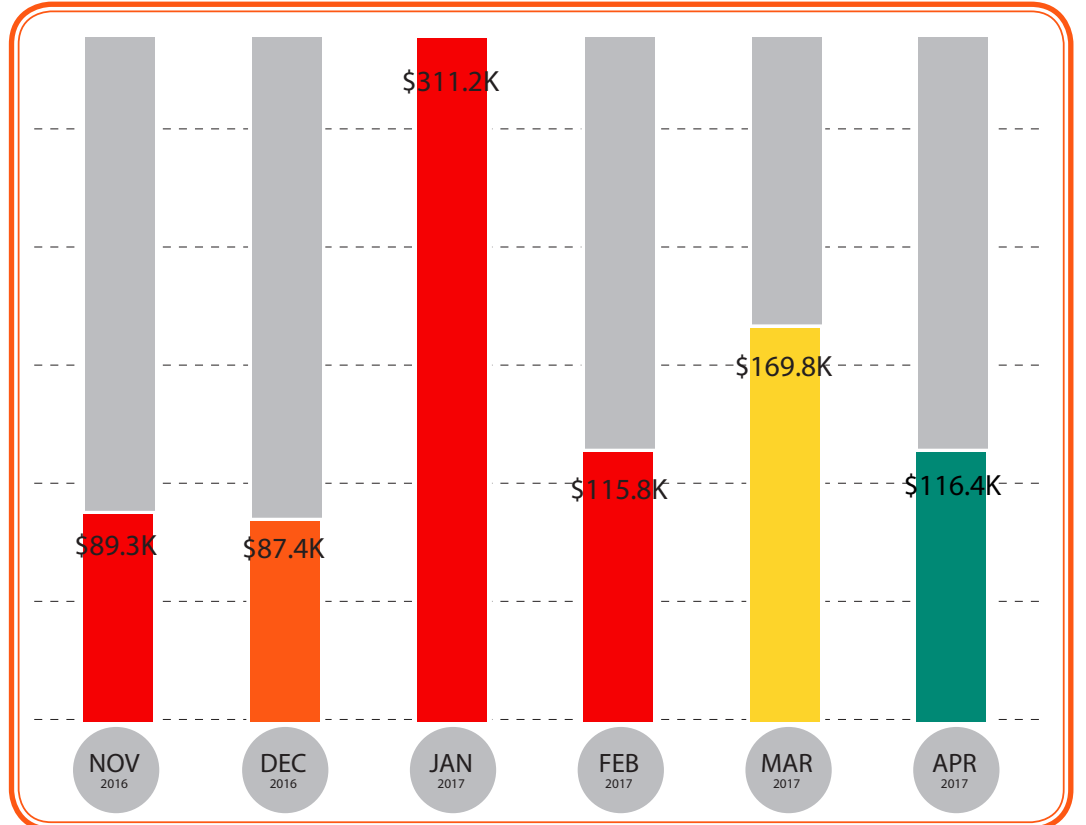
Source: Village of Skokie Finance Department

## SALES TAX RECEIPTS (\$)



Note: Includes State of Illinois 1% and Home Rule 1% Tax

## REAL ESTATE TRANSFER TAX RECEIPTS (\$)



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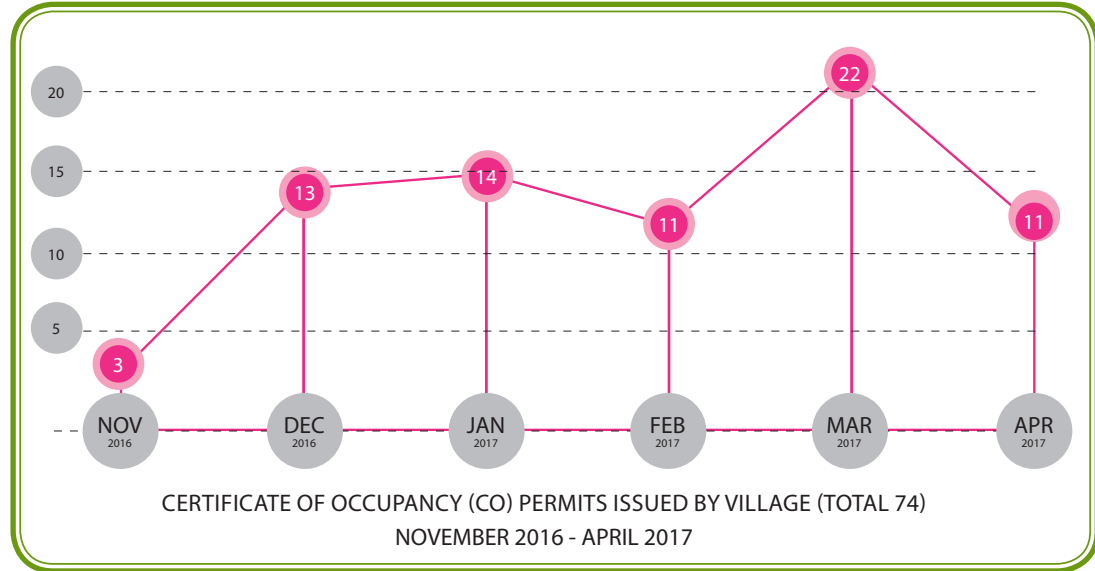
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Source: Village of Skokie Community Development Department

### CERTIFICATE OF OCCUPANCY (CO) PERMITS



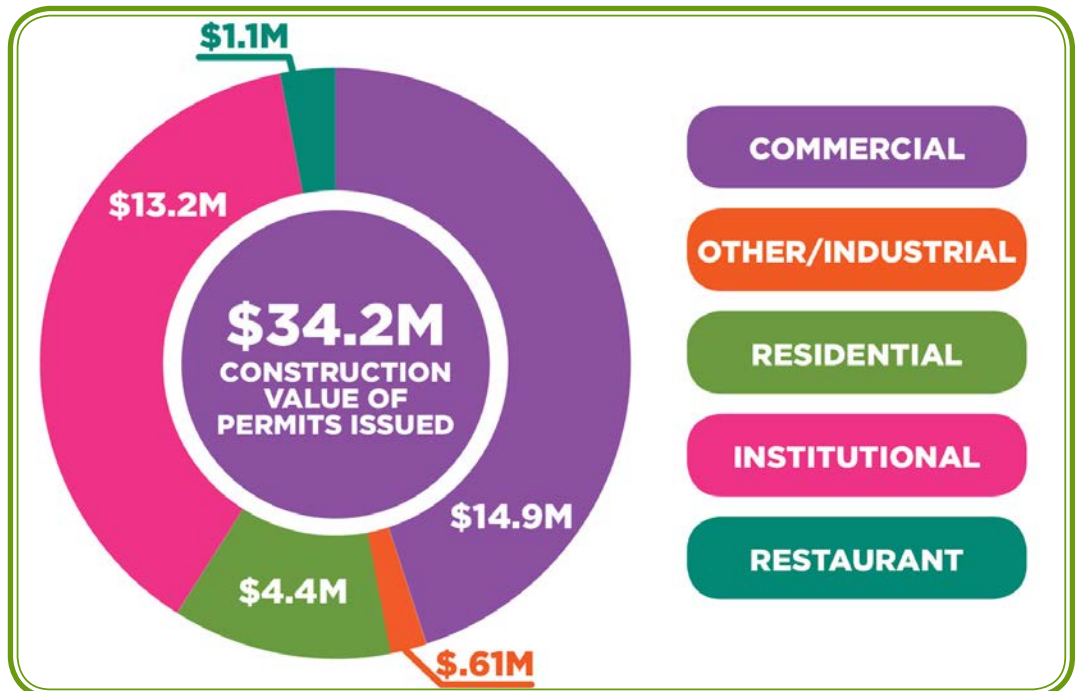
Night or day, the lines form in and around the North Shore's first Chick-fil-A, which opened in April at 9341 Skokie Blvd. Hundreds of campers spent the night in the parking lot, vying to be one of the first 100 guests to receive a year's supply of their favorite chicken.



In May, members of the Skokie business institutional community celebrated National Tourism Week with Chicago's North Shore Convention & Visitor's Bureau.



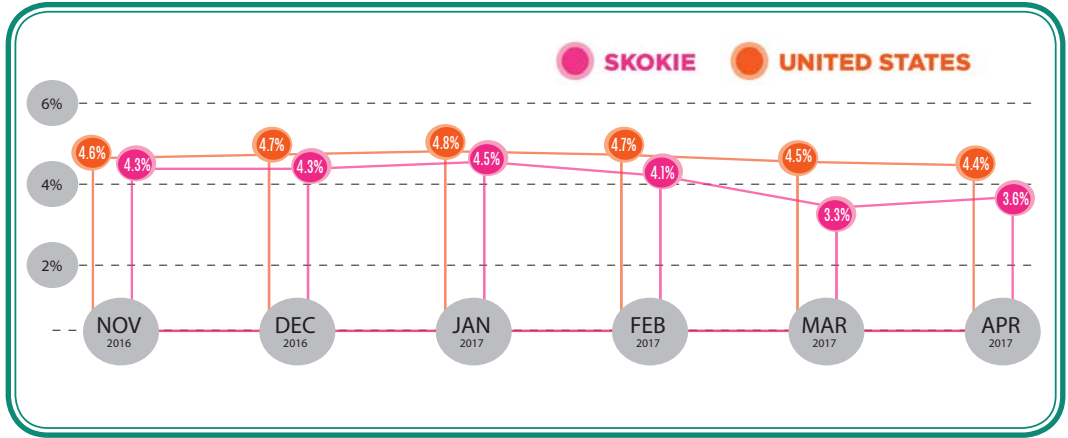
Redefining the traditional Greek restaurant with an "interactive concept which combines premium ingredients, open kitchens, and Greek atmosphere in a fast-casual setting", Skokie welcomed another 'first-to-market' restaurant, The Simple Greek, to Village Crossing Shopping Center this past spring.



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## UNEMPLOYMENT STATS



Source: Illinois Department of Employment Security.



Brightening up snow-covered lawns and commercial parkways this past winter/early spring were these catchy and inclusive signs produced by the newly-formed Skokie Cares.



As one of the country's leading providers of residential healthcare services, Legacy Healthcare (3450 Oakton Street) recently moved from their national headquarters in Lincolnwood to Skokie and renovated over 45,000 sf of office space.



The first Downtown Skokie St. Patrick's Day Parade was held on a beautiful Sunday in March, attracting over 300 marchers, and ending with a grand celebration at The Curragh Irish Pub. Plans are underway by the newly-formed sponsor, Downtown Skokie Alliance, to 'take it to the street' next March 11, 2018!

## New Skokie Economic Development Strategy

On August 7, 2017, the Village of Skokie Board of Trustees accepted the Village's First Targeted Economic Development Strategy & Action Agenda (2017-2020), focusing on key components noted below. A copy of the Strategy can be accessed on the Village of Skokie website at [skokie.org](http://skokie.org) or [ThinkSkokie.com](http://ThinkSkokie.com).



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